

Objectives Into Systems: Performance That Compounds

07

How leaders translate bold goals into an operating rhythm that delivers year after year.

“Most strategies fail not because the objectives were wrong, but because nobody built the system that would make them inevitable.”

IDEAL FOR

- Executive teams resetting their operating rhythm after a strategy refresh
- CEOs and COOs who keep hitting the annual plan but never break through
- Leaders inheriting an organization that has lost its performance discipline

WHAT AUDIENCES LEAVE WITH

- The six elements every high-performance operating system needs and why most teams skip four of them
- How to connect customer focus, accountability, and metrics into one weekly rhythm
- A diagnostic for telling the difference between a team that is busy and a team that is compounding
- A 90-day sequence for installing a performance system without burning the culture down

HOW IT IS DELIVERED

KEYNOTE

45 to 60 minutes

EXECUTIVE WORKSHOP

Full-day system design with your leadership team

ADVISORY ENGAGEMENT

90-day installation with coaching touchpoints

WHY THIS TALK, FROM THIS SPEAKER

Grounded in a proprietary performance methodology refined across utilities, healthcare, nonprofits, and federal contracting work. Reinforced by Six Sigma Black Belt training and MBA teaching experience at the University of San Francisco.

TO BOOK DR. VIC BAKER

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